

Optimal Strategic Solutions Consulting LLC is a veteran-led firm delivering **Lockheed Martin**-caliber expertise in project management, logistics coordination, operational efficiency, and compliance-driven solutions for federal, state, and local government agencies. With extensive experience managing over **\$100M in complex government operations**, our firm's owner applies military precision, proactive management, and proven cost optimization strategies to every engagement.

Core Competencies

- **Technical Project Management** – Lead high-value, multi-million-dollar government projects with precision, ensuring 100% on-time, within-budget execution for Lockheed Martin and the Department of Defense.
- **Government Asset Management & Sustainment** – Safeguard mission-critical infrastructure and optimize asset performance with minimal downtime for Lockheed Martin Aeronautics.
- **Process Optimization & Cost Efficiency** – Identify inefficiencies, streamline workflows, and generate significant cost savings for government clients in the U.S and Foreign countries.
- **Customer & Stakeholder Engagement** – Deliver proactive issue resolution, transparent communication, and responsive service to U.S and Foreign government clients.
- **Regulatory Compliance & Risk Mitigation** – Operate fully compliant with FAR, DFARS, and local/state contracting standards, mitigating operational risks at every level.

Key Differentiators

- **Lockheed Martin-Level Expertise:** Technical leader supporting F-35 Lightning II program operations, delivering performance improvements across 1,000+ high value assets.
- **Measurable Impact:** Generated over \$10M in cost savings and reduced logistical delays by 15% through optimized government asset management, coordinated supply chain operations, maintenance process improvements, and workforce training.
- **Rapid, Reliable Execution:** Managed and completed over 400 high-complexity maintenance projects for the U.S. Air Force during active wartime operations with a 96% mission-capable rate.
- **Scalable Project Leadership:** Directed U.S. Air Force personnel operations for over 500 deployable military staff, ensuring seamless, compliant task execution across multiple theaters.
- **Real-Time Problem Solving:** Developed innovative and strategic solutions to identify trends that improved operational efficiency by 15–40% across multiple agencies, validated through documented savings.

Proven Performance & Past Contributions

- **Maintenance Streamlining:** Reduced downtime and saved \$2.5M annually by leading proactive maintenance and troubleshooting of 42 U.S. Air Force 5th Gen aircraft.
- **Personnel Management Efficiency:** Increased workforce productivity by 20%, saving \$650K annually in labor costs for the U.S. Air Force.
- **Logistics Optimization:** Decreased critical part delivery times by 10% at Langley AFB, saving \$400K in expedited shipping for the U.S. Air Force.
- **Training and Readiness Improvement:** Designed and delivered 18 operational training programs for Lockheed Martin Aeronautics, boosting agency readiness by 40%.
- **Data-Driven Decisions:** Conducted advanced operational analysis for the Department of Defense, leading to \$500K+ in savings through reduced rescheduling and downtime of U.S. Air Force 5th Gen aircraft.

Company Information

Company Name: Optimal Strategic Solutions Consulting LLC

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Business Status: Veteran-Owned | Texas HUB Certified | Small Business

Primary NAICS Codes: 541611 | 541618

Primary NIGP Codes: 91832 | 91875

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