

**Optimal Strategic Solutions Consulting LLC** is a veteran-led firm that provides project management and consulting services to state and federal government agencies. Our company applies military (USAF), Department of Defense (DoD), and Lockheed Martin Aeronautics experience to deliver compliance-driven, cost-effective, and results-oriented solutions for government agencies on all levels. With extensive experience managing over **\$100M in complex government operations**, we utilize military precision, proactive management, and proven cost optimization strategies to help agencies achieve their goals with speed, compliance, and efficiency.

### Core Competencies

- **Project Management & Oversight** – Managing complex government projects with documented success in meeting timelines, budgets, and compliance requirements.
- **Government Asset Management & Sustainment** – Expertise in optimizing the performance of mission-critical infrastructure and defense assets.
- **Process Optimization & Cost Efficiency** – Identifying inefficiencies, improving workflows, and implementing cost-saving measures for government operations.
- **Training & Readiness** – Designing and delivering structured training programs that increase readiness and operational effectiveness.
- **Regulatory Compliance & Risk Mitigation** – Operating under FAR, DFARS, and state/local contracting standards with proven compliance.

### Key Differentiators

- **Leadership:** Veteran-owned with direct operational leadership experience in the **Department of Defense, U.S. Air Force, and defense industry**.
- **Measurable Impact:** Generated over **\$10M in cost savings** and reduced logistical delays by 15% through optimized government asset management, coordinated supply chain operations, maintenance process improvements, and workforce training.
- **Rapid, Reliable Execution:** Managed and completed over 400 high-complexity maintenance projects for the U.S. Air Force during active wartime operations with a 96% mission-capable rate.
- **Scalable Project Leadership:** Directed U.S. Air Force personnel operations for over 500 deployable military staff, ensuring seamless, compliant task execution across multiple theaters.
- **Real-Time Problem Solving:** Developed innovative and strategic solutions to identify trends that improved operational efficiency by 15–40% across multiple agencies, validated through documented savings.

### Proven Performance & Past Contributions

- **Maintenance Streamlining:** Reduced downtime and **saved \$2.5M annually** by leading proactive maintenance and troubleshooting of 42 U.S. Air Force 5th Gen aircraft.
- **Personnel Management Efficiency:** Increased workforce productivity by 20%, **saving \$650K annually** in labor costs for the U.S. Air Force.
- **Operational Leadership:** Managed and completed **over 400 projects** during active wartime operations with a 96% mission-capable rate.
- **Logistics Optimization:** Cut part delivery times by 10%, **saving \$400K** in expedited shipping at Langley AFB.
- **Data-Driven Decisions:** Conducted advanced operational analysis for the Department of Defense, leading to **\$500K+ in savings** through reduced rescheduling and downtime of U.S. Air Force 5th Gen aircraft.
- **Training & Readiness Improvement:** Designed and delivered **18 training programs** for Lockheed Martin Aeronautics, improving readiness by 40%.

### Company Information

**Company Name:** Optimal Strategic Solutions Consulting LLC

**UEI:** NL4ZN8KULNH9 | **CAGE:** 04Q70

**Business Status:** Veteran-Owned | Texas HUB Certified | Small Business

**Primary NAICS Codes:** 541611 | 541618

**Primary NIGP Codes:** 91832 | 91875

**Website:** <https://www.optimalstrategicconsulting.com/>

**Contact Email:** [info@optimalstrategicsolutionsconsulting.com](mailto:info@optimalstrategicsolutionsconsulting.com)