



# Optimal Strategic Solutions Consulting, LLC

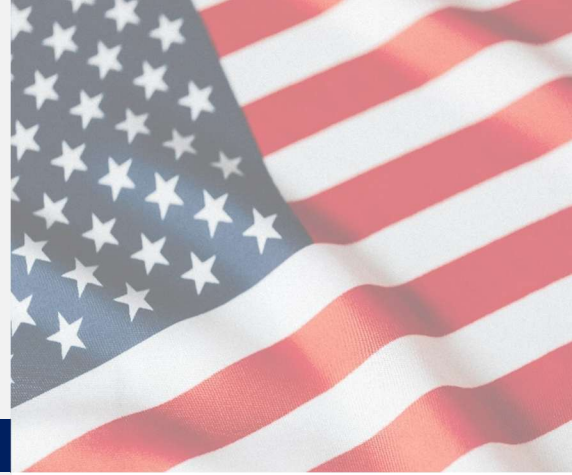
15+ Years U.S. Air Force, DoD, & Lockheed Martin Experience

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## Company Overview

Veteran-led firm delivering **turnkey** project management, facility support, and proposal development solutions. With **15+ years** supporting USAF, DoD, and Lockheed Martin, we ensure compliance, efficiency, and **measurable outcomes**.

## Core Competencies

- **Project Management & Oversight** – Successfully managed **\$100M+** in government projects, delivering on time, on budget, and fully compliant.
- **GovCon Consulting Services** – Boosted client **win rates 2–3X** through proposal writing, compliance reviews, opportunity scouting, and post-award support.
- **Government Asset Management & Sustainment** – Improved performance of mission-critical defense assets, **achieving 96%** mission capability.
- **Process Optimization & Cost Efficiency** – Identified inefficiencies and **saved \$10M+** for DoD and defense programs.
- **Training & Readiness** – Designed programs that increased workforce productivity by **20%** and **enhanced mission readiness**.
- **Regulatory Compliance & Risk Mitigation** – Delivered **100% FAR/DFARS**/state-aligned results with **zero compliance rejections**.

## Proven Past Performance

- **\$2.5M** saved annually by streamlining USAF maintenance.
- 20% productivity boost / **\$650K saved** through personnel management.
- **400+ projects** / **96% mission-capable rate** during wartime ops.
- 10% faster deliveries / **\$400K saved** at Langley Air Force Base.
- **\$500K+ savings** via data-driven 5<sup>th</sup> Gen aircraft scheduling.
- **40% readiness increase** from 18 Lockheed Martin training programs.
- City of Plano facility modernization delivered with **full compliance**.

## Key Differentiators

- **Leadership:** Veteran-owned, **15+ years** DoD/USAF/Defense experience.
- **Impact:** **\$10M+ savings**, **15% fewer** logistical delays.
- **Execution:** **400+ wartime projects**, 96% mission-capable.
- **Scalability:** Led **500+ personnel** across multiple theaters.
- **Efficiency:** Boosted operations **15–40%** with strategic solutions.

## Business Information

**Veteran-Owned** Small Business

Texas **HUB** Certified

**CAGE Code:** 04Q70

**UEI:** NL4ZN8KULNH9

**Location:** Flower Mound, Texas

## NAICS Codes

**Primary:** 541611

**Secondary:** 541618

## NIGP Codes

**Primary:** 91832

**Secondary:** 91875

## Clients Served



## Trusted Experience

